

A PLATFORM FOR CORPORATE TREASURY TENDERS



INNOVATIVE

Treasury Delta has brought to market a platform that has effectively digitised a corporate treasury tender between banks/TMS vendors, corporates and their advisors.

Their unrivalled solution facilitates a much simpler and hassle-free form of engagement between all parties.

Through digital technology the platform will revolutionise how all parties interact and do business with each other in a rapidly changing digital world. A corporate will no longer have to go through a manual and time consuming tender process which can be very costly and frustrating for all stakeholders!

Treasury Delta has simplified the process and removed several friction points on the customer journey where only pertinent information is exchanged between all parties. This saves all stakeholders significant time and provides for a much more efficient evaluation and selection process.



HOW IT WORKS

For each corporate a unique design is created by Treasury Delta, in conjunction with an external advisor, as each organisation has specific treasury requirements depending on their operations and global reach. When the corporate is ready to go-to-market they simply populate the relevant information within the platform and submit to their chosen banks/TMS vendors.

The banks/TMS vendors will then sign in, digest the information and respond through the platform with their bespoke offering which includes pricing. A summary table will then compare all quotes against each other.

The next stage for the company and their advisor will be to commence their evaluation and selection which can all be carried out within the platform. Treasury Delta does not get involved in this stage of the process and remains completely impartial at all times.





COLLABORATION

TOP FIVE REASONS FOR CORPORATES TO PARTNER WITH TREASURY DELTA

- **1. Market Pricing** Through the platform your company will receive market pricing along with all the other relevant information needed in order to evaluate the offers.
- 2. Saves Time By using digital technology the process will be carried out in a much more efficient and cost-effective way saving all your stakeholders significant time and hassle.

3. Board of Directors Reassurance

- Within the plaform all results are displayed in a very transparent manner which will provide your Board of Directors with assurance that your organisation is achieving the most competitive offers from the marketplace.

- **4. Corporate Governance** The platform is an excellent procurement fit and your organisation will have full autonomy regarding your users access rights and priviliges.
- 5. Proprietary Platform Treasury Delta will design a proprietary platform for your organisation and work closely with you and your advisors in order to present your organisation with a real and compelling value proposition from the marketplace.





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